



# The Center for Understanding in Conflict & The Center for Mediation in Law

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## Program Highlights

- Reaching an agreement to mediate
- Establishing parties' responsibility for decisions
- Supporting each party's autonomy while encouraging mutuality
- Understanding fully each party's point of view while remaining neutral
- Clarifying issues and goals
- Integrating the law into mediation
- Generating bases for decision other than law
- Developing creative options that address differing needs and interests
- Working with parties' attorneys and other professionals

## Trainers

Gary Friedman and  
Catherine Conner

Information about our trainers  
is available at  
[www.understandinginconflict.org](http://www.understandinginconflict.org)

# Mediation Intensive Training

**April 14-18 2010**  
**Green Gulch Farm**  
**Marin County**

## Comments from prior participants:

*"The concepts and exercises were extremely valuable, and I have already put them into practice. I feel as if I have new tools that I did not have before."*

*"This training was personally enlightening and professionally inspiring."*

*"This program's benefit was not so much about learning materials but in the drills, the role playing and the discussions. I learned about myself as much as anything."*

*"Truly the best workshop I've ever participated in."*

## About the Training

The Mediation Intensive Training provides both experienced mediators and those new to the field with the perspective and skills necessary to work within the Center's model of mediation.

Participants learn what it takes to shift from a stance of advocacy to one of mediation – for professionals and parties alike.

## Methods and Outcomes

The learning addresses the practical, theoretical and personal dimensions of integrating a mediative perspective into your practice. Concise briefings introducing the five-stage model and tools of the Understanding-Based Approach alternate with demonstrations, simulations and role-plays designed to immerse the participants in the mediation process. Each participant has the opportunity to apply the concepts and skills introduced in the briefings, and to experience the emotional challenges faced by parties in dispute. Participants have described these different modes of learning and their interplay as enjoyable as they are engaging and rewarding.

# CENTER FOR UNDERSTANDING IN CONFLICT & CENTER FOR MEDIATION IN LAW'S MEDIATION INTENSIVE TRAINING

## About the Center

The Center for Understanding in Conflict, which includes the Center for Mediation in Law, has developed a unique approach to conflict resolution through deepening the understanding of those in conflict.

The conflict professional, meeting directly and simultaneously with all parties, actively supports the parties in working through their conflict together by helping them to understand and articulate what underlies their dispute. That understanding becomes the basis for developing creative solutions that respect parties' differing perspectives, needs, interests and goals.

Over the last 25 years, the Center has trained thousands of lawyers, judges and other professionals in this approach in the United States, Canada, Europe and Israel. This model is used in mediation, collaborative practice, nonprofit organizations, and other settings in which professionals are helping parties work through conflict.

**“Outstanding training based on a well thought-out model that empowers parties...”**  
- Robert Mnookin, Williston Professor of Law, Harvard Law School

### Fees

The program fee for each training is \$1,350. An early registration discount of \$100 applies to registrations received 30 days prior to the program commencement date.

### Schedule

The training begins Wednesday from 2:30pm to 9pm. On Thursday, Friday and Saturday the sessions run from 9am to 9pm (with ample time for meals and breaks). The training ends Sunday at 12noon.

### For further information

about the Center  
and our training schedule,  
visit our website at  
[www.understandinginconflict.org](http://www.understandinginconflict.org)

### Who Should Attend

The program is open to attorneys as well as other professionals working to integrate the principles of mediation into their practice.

### Continuing Education Credit

The Center for Understanding in Conflict, as the Center for Mediation in Law, has been certified as a continuing legal education provider of Minimum Continuing Legal Education by the State Bar of California. The Mediation Intensive Training will qualify for MCLE credit in the amount of 40 credit hours (8 hours Legal Ethics; 1 hour Law Practice Management; 1 hour Elimination of Bias). The Center is also an approved provider with the California Board of Behavioral Sciences.

### Location

Green Gulch Farm, located in Marin County, a rustic and unique facility within walking distance of Muir Beach and the Pacific Ocean. Housing costs (which include meals) are as follows: Private room-\$650, Shared room-\$450, Commuter fee-\$200. For more information, go to [www.sfzc.org](http://www.sfzc.org).

### To Register

Registration forms may be downloaded from the website at [www.UnderstandingInConflict.org](http://www.UnderstandingInConflict.org). Online registration is available. Participants will be accepted in order of registration. We will confirm your reservation as soon as you are placed in the program. Class sizes are limited to facilitate individual learning. Due to the interdependent nature of learning, attendance at the entire program is necessary.